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AccuFund Awards Its Highest Performing Resellers at 10th Annual Reseller Meeting

Recognizing the Leaders in Sales and Marketing of the AccuFund Accounting Suite, AccuFund Bestowed its Partner Leadership Awards at a Special 10th Anniversary Dinner

Needham, MA – April 20, 2011 – AccuFund, Inc., provider of financial reporting and accounting software for non-profit, municipal and government organizations, today announced the recipients of its Partner Leadership Awards for sales and marketing success in 2010. Presented at a special anniversary celebration dinner held the first evening of AccuFund's 10th annual reseller meeting, the awards recognize the volume sales leaders for the AccuFund Accounting Suite.

Partner Leadership awards were presented for overall volume sales leadership, volume sales leadership in the government and non-profit sectors, and for sales achievement based on outstanding efforts in marketing. In honor of the 10th anniversary of the annual AccuFund reseller meeting, AccuFund also bestowed an award for volume sales leader of the decade.

The Partner Leadership award recipients were as follows:

- Mountaineer Computer System, volume sales leader of the decade and volume leader in government sector sales;
- ComputerWorks NFP Solutions, volume sales leader overall and in non-profit sales;
- Blum, Shapiro and Company, P.C., marketing leader; and
- Advanced Fund Management Systems, second overall top licensed.

"AccuFund's success is largely due to our team of dedicated resellers and their enthusiasm about our product and its time and cost savings for organizations' financial management teams," stated Peter Stam, president of AccuFund, Inc. "The Partner Leadership Awards convey our appreciation for their commitment and recognize their drive in helping us capture market share for the AccuFund Accounting Suite."

"AccuFund makes it easy to sell their product, not only by providing a straight-forward and efficient solution, but also by helping us with the marketing, providing product assistance when needed and being very easy to work with," stated Jeff Feamster, Mountaineer Computer Systems. "Because we work mainly with government, the AccuFund Accounting Suite is a perfect fit for

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our niche. We started working with AccuFund before it launched 10 years ago and have since built an enduring partnership that has been mutually beneficial. I would not want to work with anyone else."

"The Partner Leadership award is great recognition for our activities to promote AccuFund's software and reinforce its name in the marketplace," stated Jim Clarkson, Blum Shapiro and Company, P.C. "AccuFund is very supportive of our marketing initiatives and provides continuous feedback so we ensure we complement their efforts. This allows us to be highly successful at yielding opportunities that lead to new customers."

The AccuFund reseller meeting was held March 27 -29, 2010 at the Mulberry Inn in Savannah, GA. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques. The company has resellers across the United States who attend the annual reseller meeting each year.

About AccuFund

AccuFund, Inc. provides scalable accounting software systems to nonprofit organizations and government agencies. The AccuFund Accounting Suite fulfills the market's need for an accounting solution that is more sophisticated than off-the-shelf products, yet much less expensive, complex and difficult to use than the higher end offerings. AccuFund's products are available exclusively through Value Added Resellers (VARs) located throughout the United States. The VARs provide AccuFund's customers with cost-effective onsite training and installation assistance.

For more information, call 877-872-2228, email <u>peters@accufund.com</u> or visit <u>www.accufund.com</u>.

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